

## **Investment Opportunities in Viet Nam**

TENTATIVE PROGRAMME  
Sydney, 02 December 2021\*

<b>Timing</b>	<b>Contents</b>
12:30-12:35	<b>Introduction</b> by Mr. Nguyen Dang Thang, Consul General of Viet Nam in Sydney
12:35-12:45	<b>Welcome Remarks</b> by HE.Mr. Nguyen Quoc Dung - Deputy Minister of Foreign Affairs, Viet Nam (TBC).
12:45-12:55	<b>Welcome Remarks</b> by Prof Michael Blumenstein, Associate Dean Research & Innovation, Faculty of Engineering & IT, University of Technology Sydney (UTS)
<b>Investing in Viet Nam: Laws &amp; Policies</b>	
13:00-13:40	<p><i>Moderator: Mr. Tran Thanh Huan, Director General for Local Diplomacy Facilitation, Ministry of Foreign Affairs, Viet Nam</i></p> <ol style="list-style-type: none"> <li>1. Representative from Ministry for Planning &amp; Investment, Viet Nam <i>Laws and Policies relating to Foreign Investment in Viet Nam</i></li> <li>2. Representative from Ministry of Trade &amp; Industry, Vietnam <i>Vietnam-Australia Bilateral Trade: State of the art</i></li> <li>3. Representative from AusTrade <i>Investment opportunities in Vietnam</i></li> </ol> <p><b>Q&amp;A</b></p>
<b>Session 1: Property Development</b>	
13:40-15:00	<p><i>Moderator: Mr. Nguyen Dang Thang, Consul General of Vietnam in Sydney</i></p> <p><b>Presentation by Vietnam Representatives</b></p> <ol style="list-style-type: none"> <li>1. Mr. Cao Thanh Thuong, Deputy Head of Binh Dinh province Economic Zones Management Board. <i>Residential Area - Nhon Hoi Urban Area</i></li> <li>2. Representaive of Nghe An province <i>Property development opportunities in 6 industrial zones of Nghe An province</i></li> <li>3. Mr. Le Huu Hoang, Standing Vice Chairman of Khanh Hoa province <i>Introduce projects calling for investment</i></li> <li>4. Mr. Vo Son Dien, BECAMEX Binh Duong <i>The new model of Science &amp; Technology Industrial Park – Innovation Region to drive Binh Duong toward a Technopolis/Smart City sustainably.</i></li> <li>5. Invest Global (Vietnam’s Association of Foreign Invested Enterprises) (TBC)</li> <li>6. Representative of TTC Land Company</li> </ol>

	<p><i>Charmington Daragonic project and Tamashi project</i></p> <p><b>7.</b> Representative of PG Investment and Construction JSC</p> <p><i>Miscellaneous apartments building and commercial, servicing complex combining apartments for sell or rent out in the center of Hai Phong city</i></p> <p><b>Presentations by Australian Companies:</b></p> <p>Robert Sargis, Develotek Property Group</p> <p><i>Expectations from Australian Investor</i></p> <p><b>Q&amp;A</b></p>
15:00-15:15	Coffee break
<b>Session 2: Digital Transformation</b>	
15:15-16:15	<p><i>Moderator: Prof Eryk Dutkiewicz, Head of School of Electrical and Data Engineer, UTS</i></p> <p>UTS Representative</p> <p><i>Australia-Vietnam Enhanced Economic Engagement Pilot Program</i></p> <p><b>Presentation by Vietnam Representatives</b></p> <ol style="list-style-type: none"> <li>1. Mr. Le Huu Hoang, Standing Vice Chairman of Khanh Hoa province <i>Khanh Hoa Intelligent Operations Center</i></li> <li>2. Representative from the Department of Information and Communications of Can Tho city <i>Can Tho Information Technology Center</i></li> <li>3. Mr. Nguyen Anh Huy, General Director, Da Nang IT Park Development JSC. <i>Da Nang IT Park</i></li> <li>4. Hoa Lac Hi-Tech Park project leader <i>Cooperation and investment opportunities Hoa Lac Hi-Tech Park, Ha Noi</i></li> </ol> <p><b>Presentation by Australian Companies:</b></p> <ol style="list-style-type: none"> <li>1. Dr Nguyen Huu Le, TMA Solutions <i>Experience Sharing: IT and Technology in Viet Nam</i></li> <li>2. Wastelink <i>Data analytics for monitoring, enhancing performance and planning</i></li> </ol> <p><b>Q&amp;A</b></p>
<b>Session 3: Renewable Energies</b>	
16:15-17:15	<p><i>Moderator: Mr. Nguyen Dang Thang, Consul General of Vietnam in Sydney</i></p> <p><b>Investment proposals by Vietnamese provinces/companies</b></p> <ol style="list-style-type: none"> <li>1. Representative of Dak Nong province <i>Wind power plant in Tuy Duc project district and Solar power plant project in Krong No district.</i></li> </ol>

	<p>2. Representatie from Phu Yen province (TBC)</p> <p>3. Mr. Vu Hai Ha, S.O.P.A.S Corporation <i>50MW ground-based solar power project in Phu Yen Province &amp; 1,000MW Floating Solar power project at Tri An Lake, Dong Nai Province.</i></p> <p>4. Yellow Star Ltd <i>Energy Generation from Solid Waste</i></p> <p><b>Q&amp;A</b></p>
17:15-17:20	Conclusion by <i>Mr. Tran Thanh Huan, Director General for Local Diplomacy Facilitation, Ministry of Foreign Affairs, Viet Nam</i>
17:20-18:30	Networking Reception ( <i>hosted by Consulate General of Vietnam in Sydney</i> )

**\* Confirmation to participate and/or speak includes the following:**

- *From Viet Nam:* representative from Ministry of Investment and Planning, Ministry of Trade and Industry, Binh Dinh province, Binh Duong province, Can Tho city, Da Nang city, Dak Nong province, Khanh Hoa province, Nghe An province, Phu Yen province business associations and companies looking for cooperation with Australian partners.
- *From Australia:* 60 participants from government agencies (e.g. Austrade, Investment New South Wales), business associations and companies looking for and consulting on investment in Viet Nam.

**\* Note on some speakers:**

- *Center of Information and Investment Consultant - INVEST GLOBAL* is a organization under Vietnam's Association of Foreign Invested Enterprises (VAFIE), focusing on promoting foreign investment in Viet Nam and connecting foreign investors with Vietnamese partners. Website: <https://en.investglobal.vn/>
  - *PG Investment & Construction JSC*, based in Hai Phong city, is a member of Vietnam Real Estate Association with focus on property investment and apartment building construction.
  - *S.O.P.A.S Corporation*, established in 2004, is based in Ho Chi Minh City, has experience in the field of Marine, Oil and Gas, Equipment Supply for 20 years. S.O.P.A.S can work as consultant on marine and offshore project, offshore services, equipment supply and as project developer as well.
  - *TTC Land* has 16 years of experience in real estate with a total asset of more than VND 2,100 billion (AUD 130 million) and land fund of over 1,500 ha in may provinces and cities across Viet Nam. Website: <https://ttcland.vn/en/about-us.html>
  - *Yellow Star Co. Ltd*, established in 2007, is a member of Vietnam Energy Council, focusing on industrial waste treatment and renewable energies.
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